

Junior Sales Representative

JP0010-002

magtivio B.V. is a valued partner for routine and research laboratories, as well as in-vitro diagnostics manufacturers. We develop and commercialize a continuously expanding line of magnetic separation solutions. Our main focus is on DNA extraction and clean-up kits for molecular biology in research, industry and diagnostics, and biological sample preparation for LC-MS/MS and (U)HPLC analysis in clinical chemistry / pharma markets.

We are looking for a **Junior Sales Representative**

We are seeking a motivated and dynamic **Junior Sales Representative** to join our team, responsible for driving sales and developing business opportunities in the Benelux (Belgium, Netherlands, and Luxembourg), DACH (Germany, Austria, and Switzerland) and regions within France. As the **Junior Sales Representative**, you will be a key player in expanding our market presence, achieving sales targets, and building strong relationships with clients.

Responsibilities

- Expand magtivio's business in the Benelux and parts of France and Germany
- Increase sales at existing customers and generate new customers
- Maintain the CRM system for customers, opportunities and leads
- Provide customer product presentations and demonstrations together with the technical team
- Represent the company at industry events, trade shows, and conferences to expand the network and generate new business leads, in both local as well as international events.
- Contribute to the strategic development by communication of market and competitor trends
- Take the lead in complaint handling and customer support
- Assist where needed and contribute across the organization

Qualifications

- At least a Bachelor's degree in biochemistry, molecular biology or comparable education
- Prior experience in sales or customer service in clinical and/or agro markets is preferred
- Driver's license
- Able and willing to spend up to 70% of the time visiting customers and leads
- An accurate and conscientious work attitude
- Excellent communication skills
- Fluent in Dutch and English, French and/or German preferred
- Good office administration and CRM skills
- Required competencies: ambitious, persistent, flexible, independent and results-oriented.

Would you like to know more before you apply? Please visit us at www.magtivio.com

Apply now! By replying to jobs@magtivio.com sending your latest CV and a short motivation.

Recruitment agencies: We seldom make use of agencies, and when we do, we have a PSL in place. We would appreciate if you did not contact us directly, since we will not be able to respond to you.